

# The Best of 2016 and Look Ahead



As we begin the exciting year 2017, we are reflecting on 2016 and the progress we have made on our customer's behalf. 2016 was a year of evolvements, breakthroughs, new opportunities and overall business betterments. Our focus was on distinguishing ourselves from our competition by providing our customers with high quality, versatile, industry-specific solutions and best-in-class comprehensive service offerings that aimed at eliminating their project development headaches, shortening deployment time and enhancing return on investments (ROIs).

#### **Notable Accolades:**

We have won several product excellence awards and received full funding for workforce training to achieve the newest global quality standard for ISO9001:2015 certification. We are committed to provide the highest quality products and services possible to our customers and be at the forefront of achieving the important global standards that will help us earn the highest level of our customer's trust.

## How we helped our local communities:

Axiomtek's core values include our strong belief in corporate social responsibility and giving back to the local communities in which we operate. In 2016, we donated over 1,000 pounds of food items to the Los Angeles Food Bank's General Family/Household Distribution & Meal Programs. We are proud of our team's contributions and will continue our commitment to support and positively impact our local communities for years to come.

## What we do to help our customers gain competitive advantages in their markets:

#### **Technology Approach:**

- We designed advanced, high-density, feature-rich products that are compact in size
- We offer rugged, thermal and temperature managed solutions with features including up to IP69K enclosure ratings, water-proof, dust-proof, anti-vibration, EMC/EMI and surge protection
- Versatile support for EOS of WinCE/7/8.1, Windows 10 IoT, VxWorks, Linux and Android
- Design-in services and solutions to support customization and modular design of X86 and RISC platforms
- product lines with useful, industry-specific features that are scalable and

customizable

We design better and

more comprehensive

- New products for IoT and M2M, i.e., modularized multi-channel, high-resolution DAQ systems
- Design-in services for peripheral integration of LCD, T/S, SSD, and SPS
- Improved software suite for remote monitoring and management; Intel® IoT Gateway Solution and Microsoft Azure-enabled

#### **Resource Investments:**

We invest in your advanced, high quality solutions and local resources to better serve you and your business

We continued to invest our resources in new solutions research and development (R&D). We added more engineers, including experienced software, quality and application engineers to help deliver complete, reliable solutions to all of our customers. We expanded the design engineering centers in the US in 2016 and put forth the plan for the next few years to launch additional engineering centers in our locations in Europe, Asia Pacific, Australasia, North and Latin America.

### **Technology Partners:**

We have built a strong ecosystem of partners including application software and other solution providers who are leading technology game changers in their industries to offer cutting-edge, end-to-end solutions to our customers.

We partner with industry leaders to provide you with complete, end-to-end solutions

## **Customer Satisfaction, Product Quality and On-time Delivery:**

We work hard to earn your trust. Our top priority is to make sure that you are happy with our product quality, delivery and customer support

In 2016, we worked hard on improving our product quality and customer support programs ranging from comprehensive OEM/ODM services that can be tailor-made to support all stages of solution development from beginning to end. Our customers have provided feedback through formal surveys and ranked us high in all areas. Our Return Merchandise Authorization (RMA) rate was kept very low in 2016, proving that our product quality is among the best in its class. Our on-time delivery rate was over 98% and continues to show a strong upward trend.

#### What's next in 2017?

As we begin the year 2017, Axiomtek will continue to offer our extensive global resources at the regional level to help our customers achieve their goals quickly and seamlessly. We have plans to expand with new offices that will deliver greater support in many locations. We plan to continue to offer innovative, highly specialized, versatile and comprehensive products and services for each target industry. 2017 has begun, and we vow to continue to serve our customers the best way we know how – to help them achieve their goals faster, efficiently, more cost effectively and with the best possible outcome. We are committed to exceed their expectations and grow alongside them.

# Versatile and Highly Expandable Embedded Computers – The eBOX Product Series



*eBOX565-500-FL* – Highly expandable, industrial-grade embedded computer system

- Scalable CPU options with 6th Generation Intel® Core™ i5-6300U (2.4 GHz) or Celeron® 3955U processors
- Front-facing I/O additional interface port for extensive expansion options
- Flexible power options with wide voltage range 9-36VDC power input
- Extensive storage options with 260-pin DDR4-2133 SO-DIMM supports max. up to 16GB

## Transportation-certified Fanless, Robust Embedded Computers – The tBOX Product Series



*tBOX500* – High performance, top-of-the-line, onboard transportation surveillance computer

- Scalable CPU options with onboard 7th Generation Intel® Core™ i7/i5/i3 or Celeron® processors
- Certified for vehicle, railway and marine industry applications with eMark, ISO7637-2, DNV 2.4, EN50155, EN50121 and IEC60945
- Modularized design for flexibility with up to eight M12 PoE ports, eight Gigabit LAN ports, eight COM ports, and 16 channel DIO
- $\bullet$  Operational stability with extended operating temperature range of -40°C to +70°C (-40°F to +158°F)

### High Quality, Comprehensive Touch Panel PCs – the GOT Product Series



**GOT812L(H)-880** – Ruggedized Waterproof Stainless Steel Touch Panel PC with High Brightness

- High brightness up to 800 nits fanless 12.1" XGA TFT LCD touch panel PC with 5-wire resistive capacitive touch or PCT
- High performance Intel® Core™ i5 4300U processor (1.9 GHz)
- Designed to withstand harsh environments with IP66/IP69K (NEMA4X) rated water/dust/corrosion-proof design and grade 316 stainless steel enclosure
- M12 type connectors for DC power, USB, Ethernet, and COM ports

# Powerful, Feature-rich Embedded Motherboards – the Pico-ITX Product Series

*PICO500* – High performance and highly customizable Pico-ITX SBC



- Scalable CPU options with 6th Generation Intel® Core™ i7/i5/i3 or Celeron® processors
- Delivers Ultra HD visual experiences through an integrated Intel® HD graphic engine to support HDMI and 18/24-bit single/dual channel LVDS
- Rich I/O options with flexible board-to-board connector for one HD audio port, four USB 3.0 ports, one PCIe x1, one DDI, and two UART interfaces
- Easy remote management and maintenance with Intel® AMT 11.0 on Intel® Core™ i7 and i5